

EPITOME

Shomik Saha
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CAREER OBJECTIVE

To associate myself with an organization where there is ample opportunity for growth, to share and contribute my knowledge and skills for the development of self and the organization served.

PRESENT STATUS

Presently employed as Assistant Controller of Examinations, Coochbehar Panchanan Barma University, (State Public University), since 30th November 2018 to till date.

ACADEMIC CREDENTIALS

Bachelor of Education (B.Ed.) from Dr. B.R. Ambedkar University, Agra, Uttar Pradesh (State University) with 69 % marks in the year 2014.

M.B.A (Human Resource Development & Marketing) from Sikkim Manipal University of Health, Medical and Technological Sciences with 84% marks in 2004.

M.Sc. in Environmental Studies from Karnataka State Open University with 58.44% marks in 2012.

B.Sc. (Zoology [H], Chemistry & Botany) from University of North Bengal with 56.3% marks in 2001.

TEACHING EXPERIENCE

Worked as Head & Assistant Professor in Department of Management Studies (Dept. of Commerce 1st July 2016-31st April 2017) , Salesian College [A Don Bosco Institution], Siliguri, an UGC certified College of Excellence, since 01.07.2016 to 29th November 2018.

#Assistant Professor in Department of Management, Inspiria Knowledge Campus, Siliguri, a college under West Bengal University of Technology, 15.06.2015 to 26.05.2016.

Assistant Professor in Department of Management, Salesian College [A Don Bosco Institution], Siliguri, an UGC certified College of Excellence & NAAC Re-Accredited with 'A' Grade, 19.08.2011 to 12.06.2015.

Lecturer in Dept. of Management, E.I.I.L.M. UNIVERSITY, Sikkim. 15th July 2009 – 18th August 2011.

Faculty -Management Studies in Smart Academy [Authorized University Centre of SIKKIM MANIPAL UNIVERSITY, D.D.E] - 05th MAY 2008 -12th July 2009.

Lecturer in M.B.A at Siliguri Institute of Technology under TECHNO INDIA GROUP since 06th August 2007 -04th May 2008.

Academic Counsellor for U.G. and P.G. Programs of I.G.N.O.U. (Centre Code-45013-D) since 2015-29th November 2018.

Visiting Faculty at Siliguri Global I.T.I,(Approved by National Council for Vocational Training, Government of India), Sushratnagar since 01.04.2016 to 29th November 2018.

Assistant Professor [Visiting] at EILM UNIVERSITY, JORETHANG, SOUTH SIKKIM , June 2011 to June 2012.

ADMINISTRATIVE EXPERIENCE

Administrative Co-Coordinator (Promoted From Lecturer) at Information Technology Centre, University of North Bengal Campus; AUGUST 2007- MAY 2008.

Head - Dept. of Management, E.I.I.L.M.UNIVERSITY, Sikkim. 15th July 2009 – 18th August 2011.

Superintendent of Examinations, E.I.I.L.M. UNIVERSITY; September 2009 - JULY 2011.

Examinations Coordinator at Salesian College, Siliguri Campus, July 2011-August 2014 (All Courses), and from July 2016- 29th November 2018. (BBA, B.C.A & M.A. courses)

Proctor for the Indian Institutes of Management Common Admission Test [C.A.T.] 2012

Head, Department of Management, Salesian College, Siliguri, JULY 2013- June 2015.

Coordinated “SAVOIR FAIRE”, an Inter College Tech-Management Fest at Salesian College, Siliguri on 30-31st March 2015.

Coordinator, M.B.A. University Extension Programme, Assam Don Bosco University, Assam. July 2013- June 2015.

Head-Department of Management, Salesian College, Siliguri, 1st May 2017-29th November 2018.

Examinations Coordinator (BBA & BCA), Salesian College, Siliguri July 2016-29th November 2018.

RESEARCH PROJECTS CO-ORDINATED

#Coordinator for the One Year Major Project on “Solid Waste Management” at Salesian College Siliguri Campus from 01.07.2017 to 31st March 2017, held in collaboration with United Board for Christian Higher Education in India.

INVITED LECTURE

Resource Person on Marketing Module for the National Institute for Technical Teachers Training and Research (MHRD-Govt. of India) sponsored Short Term Course on “Principles and Practices of Management”(13th-18th August 2018), at Coochbehar Government Engineering College, on 14.08.2018.

INDUSTRY EXPERIENCE

Field Sales Officer with INDOCO REMEDIES LTD at Siliguri H.Q. from September 2004 – June 2007.

PAPERS PUBLISHED

1. Saha,S. & De,K.: Tourism Potential in Dooars Region-An Analysis and the Way Ahead, Research Chronicler, a Peer Reviewed Refereed and Indexed International Multidisciplinary Research Journal, Volume III, Issue VII, September 2015, PP.70-76 ,ISSN No.-2347-503X, Impact Factor 0.909.
2. Saha,S.: Issues in Sustainability in the Tourism Industry in West Bengal- Moving Towards Eco-tourism, Research Innovator, International Multidisciplinary Research Journal, Volume II, Issue IV, August 2015, PP.116-124,ISSN No.-2348-7674, Impact Factor 0.887.
3. Saha,S.: The *Haat* of Rural Economy-Rural India’s Traditional Supermarkets, Salesian Journal of Humanities and Social Sciences, P 51-58,Volume V, Dec.2014, No.2, ISSN-0976-1861.
4. Saha,S: The Facets of the Booming Surrogate Mother Industry in India & the Untold Cases of Non-regulation and Exploitation, S.I.T. Online Journal of Management, ISBN 978-93-82338-87-1.
- 5.Saha,S: Globalization-The Economic and Sustainable Impacts on Tourism in North Bengal, Seminar Proceedings of UGC sponsored National Seminar on Contemporary North Bengal[1947-2011]: A Discourse on Regional Politics and Economy[HISTEM 2013]P 100-106, ISBN 978-93-84671-07-5.

6. Saha,S: **The Lure of Water - What is Water Worth?**, P 298-302, Seminar Proceedings of UGC sponsored National Seminar on “Population, Urbanisation and Changing State of Environment,ISBN-13 978-93-84671-04-4.
7. Singh,S & Saha,S: **Recent Trends of Social Responsibility in Business: Special Reference to Indian Companies**, Seminar Proceedings of International Conference on Modern Trends in Social and Basic Sciences (MTSBS-2015, (P 599-610, 2015 ISBN-978-93-82623-51-9).
8. Saha,S, & Singh,S,: **Importance of Ethics for Professional Accountants: Ethical Dilemmas and Pressures**, Salesian Journal of Humanities and Social Sciences, P 82-92,Volume VI , June.2015, No.1, ISSN-0976-1861.
9. Saha,S, & Prasad,P, & Singh,S.: **The Role of E-commerce in Affecting Revenue Cycles in Modern Businesses**, S.I.T. Journal of Management, P 151-163,Volume V Issue 1, June 2015, ISSN-2278-911,Impact Factor-1.232)
10. Saha ,S.: **The Role of Agricultural Produce Market Committee (APMC) in Rural Agribusiness Sustainability: Should *Mandis* be Broken Up?**,Seminar Proceedings of UGC Sponsored National Conference on “Major Environmental Issues: Vulnerability and Impacts”, P 369 -375, ISBN-978-93-84671-30-3.
11. Saha,S.: **Living on the Extreme Margin: Social Exclusion of the Transgender Population (*Hijra*) in Siliguri**, Published Online- ISSN 22789111 in S.I.T. Journal of Management with Impact Factor1.232 and in Seminar Proceedings P192-197, ISBN 978-93-5235-998-1.

PAPER PRESENTATIONS

1. Presented a paper titled” **Tourism Potential in Dooars Region-An Analysis and the Way Ahead** “(co-author Mr. Kalpak De) at the UGC sponsored National Seminar organized by Siliguri College of Commerce in collaboration with Siliguri Jalpaiguri Development Authority on 16-17 March 2013.
2. Presented a paper titled” **Issues in Sustainability in the Tourism Industry in West Bengal Moving Towards Eco-tourism**” at the International Conference on Cost Consciousness, Sustainability, Governance and Development [CCCSGD2013],organized by Institute of Cost Accountants of India[ICAI] in association with Gaeddu College of Business Studies[GCBS], Chukha, Bhutan on 15-16 June 2013.(Published in)
3. Presented a paper titled” **Evaluations and Assessments at Salesian College**” at the National Assessment and Accreditation Council[NAAC] sponsored National Seminar on **Autonomy: A Means to Quality Enhancement**, organized by Internal Quality Assurance Cell[IQAC], Salesian College on 23-24 August 2013 .

- 4. Presented a paper titled” The *Haat* of Rural Economy-Rural India’s Traditional Supermarkets” at the UGC Sponsored National Seminar on Contextual Management: Developing Indigenous Management Theories & Practices, organized by Salesian College, in association with Don Bosco Institute of Management, Guwahati, on 5-6 October 2013**
- 5. Presented a paper titled” The Facets of the Booming Surrogate Mother Industry in India & the Untold Cases of Non-regulation and Exploitation” at the Peter F. Drucker Memorial 5th National Conference on Business Innovation, Economics & Management [BIEM 2013] , organized by Siliguri institute of Technology in association with Vidyasagar University, (Published in) on 16-17 November 2013.**
- 6. Presented a paper titled” The Economic and Sustainable Impacts on Tourism in North Bengal” at the UGC sponsored National Seminar on Contemporary North Bengal[1947-2011]: A Discourse on Regional Politics and Economy[HISTEM 2013], organized by Department of History, Siliguri College, in association with Munshi Premchand Mahavidyalaya, Siliguri, on 22-24 November 2013 .**
- 7. Presented a paper titled” The Problems and Prospects of the Rural markets in India vis-à-vis the Organized Retail Sector: The Way Ahead” at the UGC sponsored International Seminar on Advancements of Management Thoughts and Practices, organized by Department of Business Administration, Vidyasagar University, in collaboration with Eastern Institute for Integrated Learning in Management, Kolkata & Bengal Chamber of Commerce & Industry on 10-11 February 2014.**
- 8. Presented a paper titled” Sustainable Work-Life Balance of Working Women in Urban India-The Catalytic Role of Domestic Maids in Restoring the Balance” at “CONFLUENCE: Master Minds Meet - 2014”,International Conference on ‘Finance, Sustainability, Governance and Development’, organized by Gaeddu College of Business Studies, Gedu, Chukha, Bhutan on 05-07 June 2014.**
- 9. Presented a paper titled” The Lure of Water - What is Water Worth?” at the UGC sponsored National Seminar on “Population, Urbanisation and Changing State of Environment”, organized by Dept. Of Geography, Birpara College, Birpara, West Bengal, in collaboration with Siliguri Geo-Environmental Welfare Society on 11-12 September 2014.**
- 10. Presented a paper titled” The Emergence of Distance Education as a Powerful Mode for Creation and Improvement in the Quantum of Knowledge -the Prospects and Challenges” at the One day National Seminar on Service Sector and Indian Economy in The Post Reform Era organized by North Bengal St. Xavier’s College, Rajganj on 22nd September 2014.**
- 11. Presented a paper titled” Public-Private Partnerships in Indian Infrastructure Development: Options, Challenges and Prospects” at the Indian Council of Social Science Research, New Delhi sponsored two days National Interdisciplinary Seminar on Rural Empowerment in India: Efforts, Achievements and Constraints organized by Department of Geography, Government College, Rhenock, Sikkim in association with Human Resource Development Department, Govt. of Sikkim on 14-15 November 2014.**

12. Presented a paper titled” Sustainable Tourism in West Bengal and Lower Assam: Enhancing Experiences and Inspiring Engagement through Interpretation” at the Indian Council of Social Science Research, New Delhi sponsored two days National Seminar on Re-imagining Human-Nature Relationship: Focusing North Bengal organized by Department of Political Science, Salesian College Sonada & Siliguri on 02-03 November 2014.

13. Presented a paper titled” Recent Trends of Social Responsibility in Business: Special Reference to Indian Companies” (Co-Author Sandeep Singh) at the International Conference on Modern Trends in Social and Basic Sciences (MTSBS-2015) organized by Alipurduar College, West Bengal on 27-28 March 2015.

14. Presented a paper titled” The Role of Agricultural Produce Market Committee (APMC) in Rural Agribusiness Sustainability: Should *Mandis* be Broken Up??” at the UGC Sponsored National Conference on “Major Environmental Issues: Vulnerability and Impacts”, organized by Dept. Of Geography, Maynaguri College, Maynaguri, , West Bengal, in collaboration with Siliguri Geo-Environmental Welfare Society on 3rd and 4th September 2015.

15. Presented a paper titled” The Commerce Behind E-commerce :Big Players Choosing a Marketplace Model and Sellers Moving in to Seize a Piece of Action” at the 68th All India Commerce Conference-2015, on “Make in India-The Road Ahead”, organized by Indian Commerce Association, at Vinoba Bhawe University, Hazaribag (Jharkhand) on 6th,7th &8th November 2015.

16. Presented a paper titled” Living on the Extreme Margin: Social Exclusion of the Transgender Population (*Hijra*) in Siliguri” at the Peter F. Drucker Memorial 6th National Business Research Conference on Latest Trends in Management, Economics, & Social Sciences [LTMES-2015] , organized by Siliguri Institute of Technology, (on 21st November 2015).

17. Presented a paper titled “Bringing In, Living In and Falling out: Labour and Employment issues in context of the Tea Gardens of the Terai- Dooars (North Bengal) in West Bengal.” at the 69th All India Commerce Conference-2016, on “Startup India: Opportunities and Challenges”, organized by Indian Commerce Association, at University of Lucknow (Uttar Pradesh), on 11th, 12th and 13th November 2016.

18. Presented a paper titled “The Broom Boom: Problems and Prospects of the Broom Making Industry in Siliguri, West Bengal- Government Support and the Way Ahead.” at the 70th All India Commerce Conference-2017, on “Employment and Entrepreneurship: Changing Paradigms-”, organized by Indian Commerce Association, at The IIS University (Jaipur), on 12th,13th and 14th October 2017.

SEMINARS ATTENDED

#Two days International Seminar on Promoting “GNH in BHUTAN AND INDIA” Jointly organized by Gaeddu College of Business Studies, Gaeddu, Bhutan and Loyola College, Chennai on 13-15th May 2012.

Two Days UGC (ERO) Sponsored National Seminar on “ Sports and Games-New Approaches to Holistic Education” organized by Salesian College Siliguri Campus on 03rd and 04th August 2012.

Two Days Workshop on Media Awareness jointly organized by National Institute of Social Communications, Research and Training[NISCORT],CBCI Office for Social Communication[CBCI-OSC], Society of St.Paul, SIGNIS-BENGAL on 22-24 February 2013.

One day workshop on Restructuring the Under-Graduate Syllabus Based on CBCS(Honours and General), organized by Council for Undergraduate Studies in Arts, Science Commerce & Law & Board of Under Graduate Studies in Environmental Studies, University of North Bengal on 8th August 2017.

TRAINING

Underwent 1 month training on Employee Welfare Schemes in Power Grid Corporation of India Limited (Govt. of India Enterprise), Siliguri.

Underwent 15 days Industrial training on Total Quality Management & Quality Circles, in Steel Authority Of India Limited, (Govt. of India Enterprise), Durgapur.

COUNSEL

CBSE Appointed Observer for the Kendriya Vidyalaya Sanghthan Recruitment Examination (KVSRE) - 2018 held on 22nd December 2018 & 23rd December 2018, (Saturday & Sunday) at Kendriya Vidyalaya, Bengdubi & Delhi Public School,Siliguri.(Centre Codes- 45001 & 45302).

CBSE Appointed Observer for the UGC NET 2018 held on 8th July, 2018(Sunday) at Kendriya Vidyalaya, Bengdubi .(Centre Code- 90007).

CBSE Appointed Observer for the National Eligibility cum Entrance Test 2018[NEET –UG]- 2018 held on 6th May, 2018(Sunday) at Siliguri Model High School, Senior Secondary, Siliguri.(Centre Code- 514909).

Paper Setter, Moderator & Examiner for BBA (Tourism, Aviation & Hospitality) Course of University of North Bengal, since 18.04.2018 to 29th November 2018.

#CBSE Appointed Observer for the Joint Entrance Examinations (JEE- Main 2018) held on 8th April, 2018(Sunday) at Siliguri, Centre Code 348005, DPS, Siliguri, West Bengal.

Convener for the 2nd Tata Memorial Inter- University Seminar ,on” Towards Sustainable Development : Myth or Reality”, organised by Dept. of Management Studies, Salesian College, Siliguri Campus on 28th March,2018.

Member & Moderator of the U.G. Board of Studies-BBM (CBCS),of Cooch Behar Pachanan Barma University January 2017- till 29th November 2018.

Member & Moderator of the U.G. Board of Studies (COP) of Cooch Behar Pachanan Barma University January 2017 till 29th November 2018.

Examiner for Career Oriented Program (C.O.P) Course of Cooch Behar Pachanan Barma University, since November 2017 to 29th November 2018.

Life Member of Indian Commerce Association (Membership I.D.-WB 093).

Member of the Vidyalaya Management Committee (Governing Body) of Kendriya Vidyalaya, B.S.F., Baikunthpur(An Autonomous body under MHRD, Govt. of India, CBSE Affiliation No. 2400057May 2017- till 29th November 2018.

Registered Examiner with Council for Indian School Certificate Examinations (C.I.S.C.E.) till 29th November 2018.

Paper Setter, Examiner & Scrutiniser of Degree Programs & Career Oriented Programs [COP], University of North Bengal; AUGUST 2013- 29th November 2018.

University Approved Faculty, Project Guide & Empanelled Examiner for B.B.A. & M.B.A. courses of Sikkim Manipal University, D.D.E.; JULY 2009- 29th November 2018. (Faculty Code- MBAWB0013).

#Observer for the University Grants Commission (U.G.C.) National Eligibility Test for Assistant Professor and Junior Research Fellowship held on 05.11.2017 at Siliguri Centre (Centre Code 90002 – Margaret (S.N.) English School, Siliguri).

CBSE Appointed Observer for the National Eligibility cum Entrance Test 2017[NEET (UG) - 2017 held on 7th May, 2017(Sunday) at Royal Academy, Siliguri.

CBSE Appointed Observer for the Joint Entrance Examinations (JEE- Main 2017) held on 2nd April, 2017(Sunday) at Siliguri, Centre Code 203006-K.V.Bengdubi, West Bengal

#Observer for the University Grants Commission (U.G.C.) National Eligibility Test for Assistant Professor and Junior Research Fellowship held on 22.01.2017 at Siliguri Centre (Centre Code 89006 –Margaret (S.N.) English School, Siliguri.

#Observer for the University Grants Commission (U.G.C.) National Eligibility Test for Assistant Professor and Junior Research Fellowship held on 27.12.2015 at Siliguri Centre (Centre Code 88001-Delhi Public School, Siliguri).

Observer for the University Grants Commission (U.G.C.) National Eligibility Test for Assistant Professor and Junior Research Fellowship held on 28.06.2015 at Siliguri Centre (Centre Code 88006- Rabindra Nagar Girls H.S. School, Siliguri).

#Co- Editor of Salesian Journal of Humanities and Social Science on “Contextual Management: Theories and Practices”, December 2014, No.2, Volume V, ISSN-0976-1861.

SUPPLEMENTARY ASCRIPTIONS

Judge for the Inter School debate (Class VIII-XII) organized by West Bengal Zoo Authority (North Bengal Wild Animals Park) at Bengal Safari on the topic "Wildlife Tourism Can Help in Conservation of Wildlife", on the occasion of Van Mahotsava and International Tiger Day, on 24.07.2018.

#External Examiner of Environmental Science for I.S.C (Class XII) Students at Don Bosco School, Siliguri, March 2017-29th November 2018.

Invigilator for the i-Pearl Assessment Trainee Merchandiser to Fashion Advisor (Internal Job Posting) at Pantaloons Siliguri (An Aditya Birla Group Company) on 27th April 2015.

PAPERS TAUGHT

Consumer Behavior, Entrepreneurship Development, Management of Industrial Relations, Advertising & Sales Promotion Management, Services Marketing, Organization Behavior, Human Resource Management, Business Laws, Strategic Management, Marketing Management, Distribution & Retail Management.

PERSONAL DOSSIER

**Father's name : Dr. Nitai Chand Saha
Date of birth : 1st December 1977
Marital Status : Married
Languages Known : English, Hindi and Bengali.**

LOOKING FORWARD TO:

Serving in a congenial work-environment, a commensurate remuneration and willing to discharge careful and conscientious assignments ubiquitous in the sphere of existence. Should I be favored I assure you of perfect satisfaction and good code of conduct.

REFEREES : AVAILABLE ON REQUEST

DATE:

PLACE: Siliguri

Shomik Saha

[SHOMIK SAHA]